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**B.B.A. (Part - III) (Semester - V) Examination, 2013**

**PRACTICES IN MODERN MANAGEMENT (Paper - I)**

**Sub. Code : 43952**

**Day and Date : Wednesday, 10 - 04 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) All the questions are compulsory.
  - 2) Figures to the right indicate full marks.

**Q1)** What is classical approach ? Explain the contributions of F.W. Taylor to the development of Management. **[14]**

**OR**

Examine Critically the work and contributions of Michael Porter.

**Q2)** Write short answers (Any Two): **[2 × 8 = 16]**

- a) What is meant by Management by objectives ? Discuss the importance of MBO.
- b) What is SWOT analysis ? Explain the applicability of SWOT to individual & organisation.
- c) What are the new challenges for the Managers and explain.
- d) Explain changes in Managerial Functions.

**Q3)** Write short notes (any two): **[2 × 5 = 10]**

- a) Contingency approach.
- b) Over all cost leadership.
- c) Techniques for Environmental analysis.
- d) Evolving Managerial System.



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**B.B.A. (Part - III) (Semester - V) Examination, Nov. - 2013**  
**PRACTICES IN MODERN MANAGEMENT (Paper - I)**

**Sub. Code : 43952**

**Day and Date : Monday, 18 - 11 - 2013**

**Total Marks : 40**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :** 1) All the questions are Compulsory.  
2) Figures to the right indicate full marks.

**Q1)** Explain the contribution of Henri Fayol's Functional Approach to Management. **[14]**

OR

What is Organizational Environment? Explain the internal and external environment.

**Q2)** Write short answers (any two) : **[2 × 8 = 16]**

- a) Write short note on Human Relations Approach to management.
- b) What is MBO? Discuss the process of MBO.
- c) Applicability of SWOT analysis (SWOT analysis process).
- d) Explain the different types of skills needed by manager in future.

**Q3)** Write short notes (any two) : **[2 × 5 = 10]**

- a) System approach.
- b) Differentiation.
- c) Cost of leadership.
- d) Evolving new managerial system.

